C (N T R U M

Jindal Stainless

Maintains EBITDA/t guidance; capex on track

Despite challenging business environment, JSL reported better than expected Q1FY25 consol EBITDA of Rs12.1bn (CentrumE: Rs10.7bn) up 17% QoQ as well as EBITDA/t above estimate at Rs20,960 (CentrumE: Rs18,835/t) up 15.5% QoQ. The outperformance was largely favoured by low cost inventory during the quarter. The sales volume increased by 1.4% QoQ led by strong domestic demand but realisation/t remain flattish QoQ. Standalone EBITDA/t reported at Rs17,373/t (CentrumE: Rs15,995/t), up by 19.7% QoQ. The consolidated net debt increase by Rs10.1bn to Rs49.5bn. We estimate JDSL profitability to improve with EBITDA and PAT growing at 24%/38% CAGR over FY24-26E factoring incremental Rs12bn EBITDA through acquisitions. Further, strong RoE of 24% and net debt/EBITDA ratio of 0.3x by FY26 if no further capex is announced. On strong earnings outlook, we Upgrade our rating to BUY and increase our TP to Rs816 (Earlier: Rs647/sh), valuing at 9x (Earlier:7x) FY26E EV/EBITDA.

EBITDA rises QoQ in challenging quarter

During Q1FY25, JDSL sold 578kt of stainless steel (SS), up 1.4% QoQ. JDSL exports stood at 10% (11% in Q4FY24) of total volume due to weak demand in key export market. In domestic market stainless steel demand remain strong across the sectors, while in key export market like Europe and US, the demand remained muted due to geopolitical concerns. Gross Margins expanded to 33% vs 31% in Q4FY24 supported by low inventory cost. Management guided 20% increase in sales volume in FY24 and FY25. Further, maintained EBTDA/t guidance of Rs18,000-20,000/t.

Caprx on track

During the quarter, the consolidated (incl. JUSL) net debt as on Mar-end 2024 stood at Rs49.47bn, up by 25.6% QoQ. JSL announced capex of Rs ~54bn to augment its melting and downstream facilities in order to reach a capacity of 4.2 mtpa. This included a 49% partnership in a joint venture for a 1.2 mtpa SS melting shop in Indonesia; expansion in downstream capacity in Jajpur, Odisha; and acquisition of a 54% equity stake in Chromeni Steels in Mundra, Gujarat. The acquisition and expansion projects will ensure raw material security, strengthen its position in value added market and extend its reach within India and overseas. As a result, overall capex guidance for FY25 is Rs 55bn.

We upgrade to BUY with target price of Rs816

Jindal stainless is facing near term challenges due to continuous fall in stainless steel and nickel prices as well as subdued export demand. However, with medium to long term view, we believe JDSL's profitability to remain solid on account of commissioning of capacity expansion as well as forward integration. We expect JDSL to clock standalone EBITDA/t > Rs20,000 on ramping up of capacities as well as higher value added product mix. JDSL is well positioned to capitalise on strong stainless steel demand and expect EBITDA growth of ~24% CAGR over FY24-26, strong operating cash flows and debt reduction. Hence, we upgrade our rating to BUY and raise target multiple from 7x to 9x FY26E EV/EBITDA for target price of Rs816.

Financial and valuation summary

YE Mar (Rs mn)	1QFY25A	1QFY24A	YoY (%)	4QFY24A	QoQ (%)	FY24A	FY25E	FY26E
Revenues	94,298	1,01,840	(7.4)	94,540	(0.3)	3,85,625	4,90,082	5,76,141
EBITDA	12,118	11,924	1.6	10,352	17.1	47,043	59,756	72,163
EBITDA margin (%)	0.0	0.0		0.0		12.2	12.2	12.5
Adj. Net profit	6,461	7,376	(12.4)	5,023	28.6	25,943	37,753	49,253
Adj. EPS (Rs)	7.8	9.0	(12.4)	6.1	28.6	31.5	45.8	59.8
EPS growth (%)						22.7	45.5	30.5
PE (x)						23.3	16.0	12.3
EV/EBITDA (x)						13.6	11.0	8.7
PBV (x)						4.2	3.4	2.7
RoE (%)						19.7	23.4	24.3
RoCE (%)						16.2	17.9	18.4
Source: Company, C	entrum Broki	ng						

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Result Update

India I Metals & Mining

02 August, 2024

BUY

Institutional Research

Price: Rs736 Target Price: Rs816 Forecast return: 11%

Market Data

Bloomberg:	JDSL IN
52 week H/L:	848/383
Market cap:	Rs606.3bn
Shares Outstanding:	823.4mn
Free float:	47.6%
Avg. daily vol. 3mth:	22,05,201
Source: Bloomberg	

Changes in the report

Rating:	BUY; upgrade from ADD
Target price:	Rs816; up 26%
Source: Centrum Broking	

Shareholding pattern

	Jun-24	Mar-24	Dec-23	Sep-23
Promoter	60.5	60.5	58.7	57.9
FIIs	22.5	20.8	22.6	23.4
DIIs	6.3	6.6	5.8	6.0
Public/other	10.8	12.1	12.9	12.7
Source: BSE				

Centrum estimates vs Actual results

YE Mar	Actual	Centrum	Variance			
(Rs mn)	Q1FY25	Q1FY25	(%)			
Revenue	94,298	100,781	-6.4			
Adj EBITDA	12,118	10,743	12.8			
EBITDA margin (%)	12.9	10.7				
Adj. PAT	6,461	5,267	22.7			
Source: Bloomberg, Centrum Broking						





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Thesis Snapshot

Estimate revision

YE Mar (Rs mn)	FY25E New	FY25E Old	% chg	FY26E New	FY26E Old	% chg
Revenue	4,90,082	5,59,780	-12.5	5,76,141	6,48,032	-11.1
EBITDA	59,756	66,656	-10.4	72,163	78,637	-8.2
EBITDA margin	12.2	11.9		12.5	12.1	
Adj. PAT	36,628	41,803	-12.4	47,003	51,909	-9.5
Diluted EPS (Rs)	44.5	50.8	-12.4	57.1	63.0	-9.4
Source: Contrum B	roking					

Source: Centrum Broking

Jindal Stainless versus NIFTY Midcap 100

	1m	6m	1 year	
JDSL IN	(9.7)	23.4	86.6	
NIFTY Midcap 100	4.0	19.8	56.0	
Source: Bloomberg, NSE				

Key assumptions

Key Assumptions	FY23	FY24	FY25E	FY26E
Volumes (mt)	1.76	2.17	2.60	3.00
EBITDA/t (Rs)	20,216	18,558	19,000	20,000
Net debt/EBITDA (x)	0.76	0.92	1.05	0.38
Source: Centrum Broking				

Source: Centrum Broking

Valuations

We recommend BUY rating with target price of Rs816 on SOTP valuation			
Particulars (Rs mn)	FY26E		
EBITDA	72,163		
Multiple (x)	9.0		
Enterprise Value	6,49,470		
Average Net debt	22,567		
Implied Market-cap	6,50,903		
No. of shares (mn)	823		
Target price (per share)	790		
NPI @ 7x FY26E EV/EBITDA (per share)	25.5		
Final Target Price per share	816		

P/B mean and standard deviation



EV/EBITDA mean and standard deviation



Source: Bloomberg, Centrum Broking

Exhibit 1: Key concall takeaways and metrics

Centrum Quarterly Monitor	Q4FY24	Q1FY25	Our Comments
Demand environment	The stainless steel demand continue to remain robust in India. But, demand is muted in Europe and US due to Red Sea crisis.	The stainless steel demand continue to remain robust in India. But, demand is muted in Europe and US due to Red Sea crisis.	It has resulted into downward trend in prices and lower export demand.
Outlook and guidance	Management guided EBITDA/t to 18000-20000/t in FY25 and volume growth of 20% YoY in FY25 and FY26	Management guided EBITDA/t to 18000-20000/t in FY25 and volume growth of 20% YoY in FY25 and FY26	Maintaining guidance in challenging business environment is commendable.
Key interventions	Jindal stainless Ltd announced Rs54bn capex: To purchase 100% stake in Sulawesi nickel processing industries holdings, Singapore for Rs7.15bn. It will form JV with Indonesia company with 49% stake and setup 1.2mtpa stainless steel melting capacity in next 2 years. It will increase total capacity by 40% from 3mtpa to 4.2mtpa. To initiate capex of Rs19bn to expand downstream capacity as well as Rs14.5bn for upgrading infrastructure facilities, including railway siding, renewable energy generation etc. at company's Jaipur plant. With the brownfield expansion in Odisha, company is able to increase their downstream capacity from below 50% to above 65%. To acquire 54% stake in Cromeni steels having 0.6mtpa cold rolling facility at Mundra for Rs13.4bn. The transaction is expected to complete by Q1FY25 end. Chromeni Plant is expected to operationalize in the next 6 month. Total Capex in FY25 will be around Rs 5,300 Cr and in FY26 will be around Rs 1,300 Cr	Company has taken board approval to raise Rs50bn for future expansion. Company has bought remaining stake in Chromeni steel (46%).	Forward integration will drive higher margins in future
On margins and exceptional items	Gross Margin fall to 31% from 33% in Q3FY24 due to continuous fall in Nickel prices coupled with weak demand in key export market	Gross margin improved back to 33% from 31% last quarter supported by lower cost inventory QoQ.	Expect stable margins in range of Rs18000-20000

Source: Company

Other financial and Concall Highlights

- The stainless steel demand continue to remain healthy across all major segments in the domestic market.
- Volume stood at 0.58mt up 1.4% QoQ. Exports contributed 10% of total sales. Management maintains 20% YoY volume growth guidance in FY25 and FY26.
- JUSL sales volume stood at 0.5mt in Q1FY25.
- Sales mix of 200 series stood at 36%, 300 series at 46% and 400 series at 19%.
- Management guided EBITDA/t to 18,000-20,000/t in FY25.
- The Capex guidance for FY25 is Rs 5,500 croreout of which 2,200 crore already spent in Q1FY25
- JSL has completed 4.87% stake sale in Jindal coke ltd. Rest expected to conclude by September 2024.
- JCL EBITDA in Q1FY25 is Rs 173crore and Net Debt stood at Rs 375-400crore as on June 24
- The Rathi facility is now operational, with an expected EBITDA per tonne of INR 4,000 to 7,000 in FY25.
- Chromeni reported a loss of INR 34 crore this quarter and is expected to become operational by Q3 FY25
- Management maintaining Net debt/EBITDA below 1.5x
- JSL is entering channel financing to support its dealers and distributors

Exhibit 2: Key statistics

Standalone key monitarables	Q1FY24	Q2FY24	Q3FY24	Q4FY24	Q1FY25	% ch qoq	% ch yoy
Sales volumes ('000t)	549	544	512	570	578	1.4	5.4
Blended realisation/t (Rs)	1,82,776	1,78,808	177,486	166,925	165,788	-0.7	-9.3
EBITDA/t (Rs)	20,375	19,679	19,937	14,505	17,373	19.8	-14.7
Average Nickel price (USD/t)	22,308	20,401	17,247	16,589	18,413	11.0	-17.5
Average Ferro Chrome price (Rs/t)	1,07,473	1,10,071	109,588	116,715	108,223	-7.3	0.7
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Source: Centrum Broking, Company Data

Exhibit 3: Debt position change

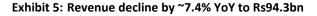
(Rs mn)	Q1FY24	Q2FY24	Q3FY24	Q4FY24	Q1FY25	QoQ (%)	YoY (%)
Total Long term debt	29,880	29,820	34,170	32,030	34,120	6.5	14.2
Short term borrowing	4,890	4,350	7,660	5,930	7,650	29.0	56.4
Total Debt	34,770	34,170	41,830	37,960	41,770	10.0	20.1
Cash and investments	5,200	12,680	10,970	13,780	11,210	-18.7	115.6
Net debt	29,570	21,490	30,860	24,180	30,560	26.4	3.3
JUSL	19,470	19,360	15,390	14,500	17,400	20.0	-10.6
Subsidiaries debt	4,110	4,660	2,000	700	1,510	115.7	-63.3
Total net debt	53,150	45,510	48,250	39,380	49,470	25.6	-6.9
Change in net-debt	23,440	(7,640)	2,740	(8,870)	10,090		

Source: Centrum Broking, Company Data

Exhibit 4: Per tonne analysis

DESCRIPTION	Q1FY24	Q2FY24	Q3FY24	Q4FY24	Q1FY25
Average realisation/t	1,85,631	1,80,219	178,265	165,755	163,104
Costs					
Change in inventory	65	15,077.29	(11,284.24)	7,326.93	(7,658.83)
Raw material	1,29,969	1,12,215	131,372	106,856	116,464
Gross margin	55,596	52,927	58,178	51,572	54,299
Gross margin %	30%	29%	33%	31%	33%
Operating and manufacturing	14,081	10,808	10,272	10,748	10,857
Stores and Spares	8,028	7,185	8,677	8,858	8,360
Power cost	8,948	9,687	11,764	10,535	10,594
Employee cost	2,805	2,610	3,126	3,281	3,529
EBITDA/t	21,734	22,637	24,339	18,150	20,960

Source: Centrum Broking, Company Data





Source: Centrum Broking, Company Data

Sales volumes ('000t - LHS) YoY Growth (% - RHS) 750 200.0 600 150.0 100.0 450 300 50.0 150 0 (50.0) Q3FY23 Q4FY23 Q1FY24 Q2FY24 Q3FY24 Q4FY24 Q1FY25 Q3FY22 Q2FY23 Q4FY22 Q1FY23 Q2FY22 Q1FY22

Source: Centrum Broking, Company Data

Exhibit 6: EBITDA increase by 2.2% YoY

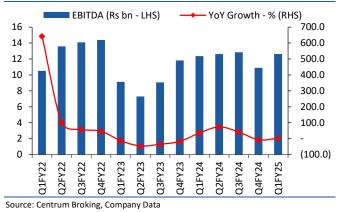
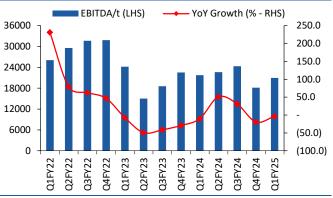


Exhibit 8: EBITDA/t down 3.6% YoY to Rs20,960/t



Source: Centrum Broking, Company Data

Exhibit 7: Volumes increases by 5.4% YoY

P&L YE Mar (Rs mn)	FY22A	FY23A	FY24A	FY25E	FY26E
Revenues	3,27,327		3,85,625		
Operating Expense		2,81,704			
Employee cost	5,541	5,393	6,430	5,681	5,965
Others	25,030	34,012	24,991	47,039	53,503
EBITDA	50,905	35,861	47,043	59,756	72,163
Depreciation & Amortisation	7,591	7,238	8,788	9,940	
	43,314	28,623	38,255	49,816	11,736 60,427
			5,544		
Interest expenses	3,437	3,246	,	5,242	2,426
Other income		1,263	1,691	4,263	4,669
PBT -	40,584	26,640	34,402	48,837	62,671
Taxes	10,497	6,901	8,990	12,209	15,668
Effective tax rate (%)	25.9	25.9	26.1	25.0	25.0
РАТ	30,087	19,739	25,412	36,628	47,003
Minority/Associates	701	1,406	531	1,125	2,250
Recurring PAT	30,788	21,145	25,943	37,753	49,253
Extraordinary items	0	0	0	0	0
Reported PAT	30,788	21,145	25,943	37,753	49,253
Ratios					
YE Mar	FY22A	FY23A	FY24A	FY25E	FY26E
Growth (%)					
Revenue	173.1	9.1	8.0	27.1	17.6
EBITDA	257.4	(29.6)	31.2	27.0	20.8
Adj. EPS	801.1	(56.2)	22.7	45.5	30.5
Margins (%)		(000-)			
Gross	34.8	31.4	30.7	33.8	33.4
EBITDA	15.6	10.0	12.2	12.2	12.5
EBIT	13.0	8.0	9.9	12.2	12.3
	9.4	5.9			
Adjusted PAT	9.4	5.9	6.7	7.7	8.5
Returns (%)	47.2	10.4	10.7	22.4	24.2
ROE	47.3	19.4	19.7	23.4	24.3
ROCE	32.2	14.9	16.2	17.9	18.4
ROIC	34.1	15.7	18.1	19.0	19.6
Turnover (days)					
Gross block turnover ratio (x)	4.2	4.0	3.2	3.0	3.4
Debtors	27	38	31	24	25
Inventory	53	78	77	67	70
Creditors	47	69	70	59	61
Net working capital	52	54	58	48	54
Solvency (x)					
Net debt-equity	0.4	0.2	0.3	0.3	0.1
Interest coverage ratio	14.8	11.0	8.5	11.4	29.7
Net debt/EBITDA	0.7	0.8	0.8	0.9	0.3
Per share (Rs)					
Adjusted EPS	58.6	25.7	31.5	45.8	59.8
BVPS	186.9	144.9	174.4	217.8	273.9
CEPS	73.0	34.5	42.2	57.9	74.1
DPS	0.0	2.5	3.0	1.0	1.0
Dividend payout (%)	0.0	9.7	9.5	2.2	1.7
Valuation (x)					
P/E	12.5	28.5	23.3	16.0	12.3
P/BV	3.9	5.1	4.2	3.4	2.7
	12.6	17.6	13.6	11.0	8.7
EV/EBITDA					

Balance sheet					
YE Mar (Rs mn)	FY22A	FY23A	FY24A	FY25E	FY26E
Equity share capital	1,051	1,647	1,647	1,647	1,647
Reserves & surplus	97,180	1,17,665	1,41,932	1,77,737	2,23,916
Shareholders fund	98,231	1,19,312	1,43,579	1,79,384	2,25,563
Minority Interest	670	364	166	166	166
Total debt	40,073	39,582	60,523	70,523	53,523
Non Current Liabilities	4,329	4,997	5,051	5,051	5,051
Def tax liab. (net)	8,904	8,606	12,415	12,415	12,415
Total liabilities	1,52,206	1,72,861	2,21,734	2,67,538	2,96,718
Gross block	77,073	90,153	1,20,464	1,63,525	1,71,789
Less: acc. Depreciation	0	0	0	0	0
Net block	77,073	90,153	1,20,464	1,63,525	1,71,789
Capital WIP	5,179	7,609	10,846	10,846	10,846
Net fixed assets	91,714	1,07,341	1,43,564	1,86,625	1,94,889
Non Current Assets	8,630	6,250	7,660	7,660	7,660
Investments	5,549	6,694	9,123	9,123	9,123
Inventories	67,854	83,939	79,315	1,01,592	1,19,432
Sundry debtors	38,597	36,578	28,369	36,053	42,384
Cash & Cash Equivalents	3,269	12,315	23,324	18,755	30,956
Loans & advances	0	0	61	61	61
Other current assets	10,228	18,285	16,758	12,869	12,869
Trade payables	57,427	78,210	69,257	88,017	1,03,473
Other current liab.	16,140	20,309	17,120	17,120	17,120
Provisions	68	23	62	62	62
Net current assets	46,313	52,576	61,387	64,131	85,047
Total assets	1,52,206	1,72,861	2,21,734	2,67,538	2,96,718
Cashflow					
YE Mar (Rs mn)	FY22A	FY23A	FY24A	FY25E	FY26E
Profit Before Tax	41,590	27,740	35,925	48,837	62,671
Depreciation & Amortisation	7,591	7,238	8,788	9,940	11,736
Net Interest	3,437	3,246	5,544	5,242	2,426
Net Change – WC	(32,322)	2,026	7,501	(11,202)	(8,715)
Direct taxes	(8,568)	(7,537)	(7,373)	(12,209)	(15,668)
Net cash from operations	10,381	30,956	48,181	40,608	52,450
Capital expenditure	(9,711)	(16,557)	(14,749)	(53,000)	(20,000)
Acquisitions, net	0	0	0	0	0
Investments	0	0	0	0	0
Others	0	0	0	0	0
Net cash from investing	(9,853)	(24,817)	(33,402)	(53,000)	(20,000)
FCF	670	14,399	33,432	(12,392)	32,450
Issue of share capital	0	0	0	0	0
Increase/(decrease) in debt	(1,185)	2,691	922	10,000	(10,000)
Dividend paid	0	0	(2,857)	(823)	(823)
Interest paid	(3,253)	(2,959)	(5,330)	0	0
Others	967	(124)	(242)	0	0
Net cash from financing	(3,471)	(392)	(7,507)	9,177	(10,823)
Net change in Cash	(2,943)	5,748	7,273	(3,216)	21,627

Source: Company, Centrum Broking

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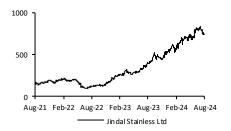
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Jindal Stainless



Source: Bloomberg

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